

Ojuri Adesanya

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Work Experience

Freelance Regional Sales Manager

Oxy Studio - East London
January 2015 to Present

- This contractual freelance sales manager role enabled me to meet face to face with clients daily (Monday to Sunday) selling advertising for lifestyle products including personal portfolio and lifestyle development.
- My salary after tax varied between £7000 and £10,000 per calendar month.

Freelance Studio Manager

Lightbox Studio - Los Angeles, CA
September 2009 to Present

- As a freelancer I am able to travel and live in Hollywood styling, coordinating and working on celebrity editorial and commercial photo sessions as well as personal appearances.
- I supported photographer Giuliano Bekor as an agent and publicist.
- I merged and also created brand new client databases.
- I improved customer service rating by 100%

Sales Advisor

Fenwick - Mayfair
December 2020 to March 2021

- Stock take.
- Customer service.
- BOPIS (buy online pick up in store).
- Organised point of sale management.
- Processing cash handling without incidents.

Account Manager

Hobbs - London
June 2018 to September 2018

- Engaged positive employee relationships through effective communication, training and development mentoring.
- Managed key holder responsibilities without incident.
- Complimented Key Performance Indicators and Point of sale changes at 100%

Team Leader

Jigsaw - London
January 2018 to July 2018

- I became multi disciplined in my task as team leader by stepping in to often cover the store manager position.
- I delegated tasks seamlessly with view to boosting morale and maximising profit margins.
- I was responsible for meeting private clients and taking them through the new collections with personal shopping.
- Complying with EU law and the UK's post Brexit regulation of General Data Protection Regulation including seventh commission directive 96/45 EC.
- My full support was given to the area manager by providing necessary year to date accounting as well as daily end of day sales figures.
- I created the monthly team rota and managed preparations for stock take proficiently.
- This role ensured that my key holder and cash handling security responsibilities were maintained without incident.

Account Manager

Thierry Mugler - London

January 2013 to July 2014

- My responsibilities were to develop and implement realistic accounting plans. I set, tracked and traced all objectives aligned to company motives. As I was assigned a portfolio of fragrances including A*Men, Angel and Alien at point of sale, I developed business acumen for ensuring refill and restocking was part of the customer experience this employed growth in account figures. Further, I complied with the seventh commission directive 94/46 EC with regard to storing customer data safely to ensure technology used for communication was secure.

Education

GCSE's in English Language, English Literature, Classical Civilisation, Latin, French, Religious Education, History, Mathematics, Biology, Chemistry and Physics

King Edward's School - Witley

September 1998 to July 2003

AS Levels in English Literature, Classical Civilisation, History, General Studies and French

King Edward's School - Witley

September 1998 to July 2003

A Levels/A2 Levels in English Literature, History, Classical Civilisation

King Edward's School - Witley

September 1998 to July 2003

The Common Entrance in Religious Education, Latin, French, English Language, Biology, Chemistry, Physics, Mathematics, Geography, General Studies

Junior King's School - Canterbury

January 1996 to July 1998

Links

<https://www.charlesadesanya.com>